How job management software is driving business success

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Cloud technology has revolutionised the way business is conducted in many industries.

The streamlined processes that cloud-based job management software offers has motivated many in the trade contracting sector to replace old pen and paper methods with the new technology.

Today, the ability to access real time information, both from a management perspective as well as those front line staff on the job, ensures a more productive experience for managers, customers and technicians.

Cloud-based job management software powers a more efficient (and paperless) workflow. For trade contractors, it means a speedy turnaround from quoting to receiving payment. It means complex project and maintenance jobs can be managed and monitored every step of the way.

Connectivity

Field mobility – keeping the entire workforce connected – is critical in today's business, where customers demand high quality service, speed, and convenience.

With job management software, field mobility is easy to master.

Field technicians can use intuitive apps on their mobile devices to view their entire work schedule, share data with the office in real time, and invoice and collect payment on site.

Gone is the need for the field tech to text, call, or drop by the office. This not only maximises billable hours but also provides a high standard of customer service – favourable for earning repeat business and building the business' reputation.

With the right apps, field technicians can invoice and collect payment on site with their mobile devices as soon as a job is complete, working wonders for the business' cash flow and saving administration time.

Visibility

A major complication for trade contractors working with out-of-date systems and processes (or no systems at all) is not being able to see. These trade contractors work from the seat of their pants without adequate knowledge of who's where and for how long, how much stock they have and where it's spread, and whether or not they're making a profit or a loss on a job (and as a business overall).

Job management software makes it easy to see everything that goes on in the business, from workforce schedules, to stock and storage locations, to tracking job profitability in real time.

Trade contractors with the right software can forecast profit or loss before a job is even scheduled, and track actual project costs from the moment the job is underway – all in one easy, digitised view.

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Reportability

Accurate, up-to-date reporting is another key benefit of job management software that powers trade contractors to build better businesses. Detailed Work In Progress reports coupled with accurate job financial data provide complete visibility of where money is made – and where it is lost.

When connected to a cloud accounting software package, business decision makers can easily see and understand the business' overall financial position, and take the necessary action to make change, drive growth, and push the business onto the right path.

Cashflow

A problem for many businesses is in managing the all important cashflow, which places many of them under severe financial pressure due to unpaid invoices.

Payment software in your cloud platform allows you and your field staff to issue accurate invoices and for clients to pay invoices immediately so that your business gets its money fast.

Importantly, your job management software should be able to integrate with your accounting software such as Quickbooks, Xero and MYOB to keep your financial data accurate and avoid double handling.

Financial management is at the heart of business success. Tracking your cash flow and ensuring you're up to date with your business' financial situation is one of the most important responsibilities of any business owner or manager.

Simple Job Management

The technology and platforms available now are designed to help you take care of your business. Simply getting the job done and getting paid on time, every time, is within reach.

When you invest in purpose-built, industry specific, job management software solutions, the benefits are numerous. Being able to work on the business rather than micromanaging every function is liberating and cloud technologies are now driving business success.

Accurate, real-time data empowers you and your teams to make informed decisions to drive your business growth.

And, it means a trade business owner can control their business from anywhere and at any time.